Call for contributors to support implementation of Regenerative Agriculture Revolution in Poland during the period 2022-2024

EIT Food is looking for an organisation based in Poland, that would organise activities within the project "The Regenerative Agriculture Revolution" [hereinafter named "Project"] during the period 2022-2024.

Application deadline: *7th April 2022.*
Application template: *see Appendix 1.*
Further details about EIT Food can be found at: www.eitfood.eu, and the principles of the EIT Regional Innovation Scheme are described at: https://eit.europa.eu/activities/outreach/eit-regional-innovation-scheme-ris. With respect to the present call, ***EIT Food will not provide new information that has not already been included in this call document*** *but can assist the potential applicants by explaining contents of this document (please with inquiries regarding applications contact Monika Linkowska monika.linkowska@eitfood.eu).*

1. Background information: EIT Food

EIT Food is one of the largest and most impactful food-related initiatives worldwide. As a Knowledge and Innovation Community (KIC) of the European Institute of Innovation and Technology (EIT), EIT Food connects partners from leading businesses, universities and research centres across Europe. It is a people-centric and resource-smart transformer of the European food system, driving consumer confidence and improved global health.

EIT Food's vision is to put Europe at the centre of a global revolution in food innovation and production, and its value in society. EIT Food will engage consumers in the change process, improve nutrition and make the food system more resource-efficient, secure, transparent, and trusted. EIT Food has six strategic objectives:

- *Overcome low consumer trust*: support Europeans in the transition towards a smart food system that is inclusive and trusted;
- *Create consumer valued food for healthier nutrition*: enable individuals to make informed and affordable personal nutrition choices;
- *Build a consumer-centric connected food system*: develop a digital food supply network with consumers and industry as equal partners;
- *Enhance sustainability*: develop solutions to transform the traditional 'produce-use-dispose' model into a circular bioeconomy;
- *Educate to engage, innovate and advance*: Provide 'food system' skills for more than 10,000 students, entrepreneurs and professionals through advanced training programmes;
- *Catalyse food entrepreneurship and innovation*: foster innovation at all stages of business creation.

EIT Food boosts the skills and entrepreneurial spirit in the sector and unlocks the potential of small and medium-sized enterprises (SMEs), which in turn will accelerate innovation, create jobs, benefit businesses and increase Europe's competitiveness.

The pan-European EIT Food is headquartered in Belgium, and its partnership brings together changemakers in all relevant sectors and fields. EIT Food is well-positioned to achieve the maximum impact on the challenges outlined above. The highly committed partnership will conceive, develop, evaluate and adopt new market-oriented approaches to innovation. It is structured around five Co-Location Centres (CLCs), established in Warsaw (with partners from Central-Eastern Europe and Nordic countries), Reading (with partners from the UK, Ireland and Iceland), Madrid (with partners from Spain, Italy and Israel), Leuven (with partners from Belgium, France and Switzerland) and Freising (with partners from Germany and the Netherlands).

2. EIT Food Regional Innovation Scheme

The EIT Regional Innovation Scheme is the EIT Community's outreach programme introduced in 2014 to share good practices and experience emerging from EIT Community activities. The EIT RIS opens up the activities of EIT's Innovation Communities to innovators that are not partners, by providing targeted support to individuals and organisations to take part in and benefit from EIT Innovation Communities' activities, services and programmes.

EIT Food RIS aims at strengthening those regions in Europe which are modest and moderate in terms of innovation in the agrifood sector. This outreach scheme is open to innovators that are not partners of EIT Food and provides targeted support to EIT RIS stakeholders through a portfolio of projects.

3. Background information: The Regenerative Agriculture Revolution – helping farmers and food businesses adopt more regenerative farming practices.

While conventional agriculture is feeding the world, reports from leading organisations, such as the FAO, IPCC, and EAT Forum, indicate that this happens at a huge environmental cost making our current food systems not sustainable. According to Maria-Helena Semedo of the FAO, the world could run out of topsoil in about 60 years if we continue at current rates of soil destruction. This affects the earth's ability of food production, water filtering and carbon absorption. We will not only suffer serious damage to public health due to a qualitatively degraded food supply characterized by diminished nutrition, but we will literally no longer have enough arable topsoil to feed ourselves. Furthermore, the IPCC states in its latest report on climate change that 24% of the total global GHG emissions are directly related to agricultural production. Whereas regenerative agriculture sequesters carbon from the atmosphere and has the potential to reverse climate change instead of contributing to it.

Given all the above, EIT Food is strategically supporting transitioning to a more regenerative agriculture methods at farm-level in Europe to meet its climate change targets, food security needs, protect our farmland and build a healthier food system through the Regenerative Agricultural Revolution Program, which offers a comprehensive training program that helps farmers learn about and then apply the principles of regenerative agriculture on their farms.

The aims of the Project are:

- Promotion of regenerative agriculture practices,

- Supporting farmers in applying those practices on their farms,
- Creating peer-to-peer community of support for transitioning farmers.

The activities will include:

- Scouting services,
- Developing training materials,
- Training of farmers in regenerative agriculture practices,
- Helping farmers with the preparation and implementation of their three-year long Regenerative Agriculture Holistic Action Plan,
- Organising one public, educational session aimed at a broader audience,
- Monitoring of progress of the farms towards the transition to regenerative agriculture within the proposed methodology, such as specific soil parameters, certification, or other.

To learn more about the Regenerative Agriculture Revolution project you can enter the website: https://www.eitfood.eu/projects/the-regenerative-agriculture-revolution-2020.

The present call is launched by EIT Food to select organisation that would perform activities described in the Project Activities format and requirement sections. (the "Selected Organization"). The selection process is implemented as an open call managed by EIT Food, Co-Location Centre North-East, using clear and transparent selection criteria.

4. Project Activities format and requirements

The Selected Organisation will manage the following tasks within the Project in Poland. Project activities will be conducted in Polish. The timeline of planned activities chronologically with their deadlines is described under timing in each stage each year between 2022 -2024.

Stage 1 – Soil Evaluation on farms from the Project Activities 2021

- The soil evaluation should be done on 6 farms, which are part of the Project Activities 2021 with the parameters as per Appendix 2

Tasks of the organisation:

- Collecting initial samples from six farms in Poland (different regions – 2 farms in Mazowieckie, 1 in Kujawsko-Pomorskie, 1 in Lubelskie, 1 in Lubuskie, 1 in Malopolskie)
- Delivering results from a certified laboratory,
- Results analysis and recommendations to farmers.

Timing: April

Stage 2 - Planning

Tasks of the Selected Organization:

- Design, plan and organise the workplan about the Project Activities- for years 2022- 2024

Timing: May

Stage 3 – Scouting

The aim of the Project is to select at least 30 farmers with the goal of being trained in a set of regenerative agriculture practices as part of the Project.

Tasks of the organisation:

- Scout for farmers to be invited to join the Stage 4 of the Project.
- Evaluate farmers' applications and selection of at least 30 farmers ("training participants").
- Deliver the list of farmers to be invited to join the Training Sessions – Stage 4 of the Project.
- Develop application questionnaire, scouting and evaluation will be carried out within the platform suggested by the Selected Organization.

Timing: May

Stage 4 – Farmer Training Sessions

The Selected Organization will prepare, facilitate, and run a two-day physical session – to train farmers in a set of regenerative agriculture practices and approaches.

Tasks of the Selected Organisation:

- Develop agenda for the training, which must include the key topics of regenerative agriculture as specified on the Project website and specifically:
  - Optimization of input use (seeds, chemicals, and fertilizers),
  - Reduction of tillage,
  - Keeping the soil covered 365 days per year,
  - Maximization of biodiversity,
  - Context specific design.
- Identify trainers for the Training Sessions and jointly with them develop training materials.
- Organize the logistics of the training at least four weeks prior the scheduled Training Sessions and inform participating farmers on the logistics of the training.
- Conduct the Training Sessions.
- Cover cost of coffee breaks, lunch, venue rental, accommodation and other logistics costs.
- Send opinion surveys to participants and collect feedback about the training sessions.
- During the duration of the session identify and select at least six farmers to receive further support under the Project: described further in Stage 5 of the Project.
- Promote communication about the Training Sessions in the local language.

Timing: June - July. The training session with a cohort of at least 30 farmers must be completed by the end of July.

Stage 5 – Development of Regenerative Agriculture Holistic Action Plan

The aim of Regenerative Agriculture Holistic Action Plan is to develop a specific action plan for the selected farms, at least six of them, in applying regenerative agriculture practices they were introduced to of the Project in Stage 4 .

Tasks of the Selected Organization:

- Support each of the farmers in development of Regenerative Agriculture Holistic Action Plan

- Support the farmers in developing SMART (specific, measurable, achievable, realistic, and time-bound) goals for each of the prioritized actions chosen by the farmer. The Regenerative Agriculture Holistic Action Plan should include at least three of the regenerative agriculture practices presented in the Farmer Training Sessions – Stage 4 of the Project.
- The template of the Regenerative Agriculture Holistic Action Plan is provided by EIT Food in Appendix 3.
- Organise a workshop (on-line, or face-to-face depending on epidemiological situation) for the farmers to jointly work on their Regenerative Agriculture Holistic Action Plan with each other.

Timing: workshop for the participating farmers must be organized no later than on September 30th.

Stage 6 – Soil Evaluation on the farms from the Project Activities 2022 –2024

- The soil evaluation should be done on at least 6 farms yearly, which are part of the Project Activities 2022 –2024 as per Appendix 2
- Upon successful development of the Project Activities the farmer willbe supported by EIT Food CLC North--East with a non-refundable grant.

Timing: October

Stage 7 – Support in the implementation of Regenerative Agriculture Holistic Action Plan .

The objective of the Project is for a tangible transition towards regenerative agricultural practices to happen at farm level.

Tasks of the Selected Organisation:

- Support and advise farmers in prioritizing actions to take in year one, two and three since the development of Regenerative Agriculture Holistic Action Plan -.
- Farm Advisor, who is a representative of the Selected Organization dedicated to supporting farmers in the development of the-Regenerative Agriculture Holistic Action Plan , must visit the farm of each participating farmer at least twice a year.
- Organize a session (on-line, or face-to-face depending on epidemiological situation) for the farmers to share their action plans with established priorities with each other.

Timing: a sharing session for the farmers must be organized no later than on November 15th.

Stage 8 – One public event

In addition to training a selected set of farmers on regenerative agriculture practices, the Project aims to present regenerative agriculture to a wider agricultural community in Poland through the organization of one public event.

Tasks of the Selected Organisation:

- Design and promotion of the sessions should cover the key topics of regenerative agriculture as specified on the Project website and specifically:

  - Optimization of input use (seeds, chemicals, and fertilizers),
  - Reduction of tillage,
  - Keeping the soil covered 365 days per year,
  - Maximization of biodiversity,
  - Context specific design.

- Recruitment of participants for the event.
- Provision of information pack for communication with beneficiaries.
- Management of invitations and registrations.
- Delivery of the events.
  - In case of face-to-face event - contract of a venue, catering, audio-visual materials, facilitators and propose speakers.
- Publishing the content presented in the event on-line in an easily accessible manner for the farmers.
- Promoting the organized events in relevant print and on-line media outlets.

Audience: Minimum 30 people per event.
Timing: the event should be organized no later than 30th November
Duration: at least 5 hours for the whole event, in case of an online format the event can be divided into two 2,5 hours sessions.

Stage 9 – Communication of the Project

In order to generate momentum for regenerative agriculture in Poland, it is critical for the Project to be promoted in the media.

Tasks of the Selected Organisation:

- Contribute to the dissemination of the Project activities and news, using media platforms (print and digital) and social media channels, and providing a short report on press appearances, number of social media publications and dissemination strategies via an email update to the EIT Food Project Coordinator at least monthly.
- Having at least 3 media publications yearly in the local language.
- Ensuring branding in accordance with the guidelines provided by EIT Food.

Timing: June to December

Stage 10 – Internal coordination within EIT Food project team

Tasks of the Selected Organisation:

- Provide event agendas at least 3 weeks in advance.
- Prepare Press releases/social media campaigns.

- Sharing success stories and best practices according to the report template provided by EIT Food.

Report on the numbers of participants in the organized events and coordinate documents confirming participants participation in the Project activities according to the template provided by EIT Food.

Timing: April – December-

5. Project Activities budget

The Selected Organisation will sign a subcontracting agreement for 2022 year with the EIT Food Co-Location Centre North-East Sp. z o.o. with gross funding of annual budget of **30 000 €,** to cover the eligible costs of implementing the Regenerative Agriculture Revolution activities included in Point 4 Project Activities format and requirements (stage 1-10).

6. Applications to organize the Project Activities

EIT Food invites organisations from Poland to submit their proposals to become an organizer of the Project activities in Poland.

6.1. Eligible organisations

- Legal persons[1] (such as companies, incubators or accelerators, higher education institutes, research institutes, non-governmental organisations),
- Operating in a country/region targeted by the call,
- Able to sign a subcontracting agreement with EIT Food CLC North-East,
- Recognised as important players in the local, national, agricultural ecosystem with strong outreach in the farmer community,
- Proven track record of expertise in and promotion of regenerative agriculture practices,
- Experienced in advising farmers,
- Capable of organising successful events and workshops,
- Able to organize the Project activities in the timeframe from April to November 2022-2024.

6.2. Benefits for organisation selected as Project activities organizers

Organisations chosen by EIT Food to organise the Project activities will be offered the following benefits:

- Ability to benefit from the collaboration with EIT Food and the EIT community (as subcontractors in EIT Food activities);
- Subcontracting agreement with relevant EIT Food CLC North-East with gross funding of **30 000€** to cover the eligible costs of the EIT Food Regenerative Agriculture Revolution Project's planning and organization as specified in this call;
- Knowledge and organisational support of EIT Food CLC North-East in organising and implementing the actions.

Organising the Project Activities shall be considered an opportunity to become associated with EIT

[1] Consortia are not eligible in this call

Food, establish relations with its community and potentially become better embedded in the EIT Food activities. The Regenerative Agriculture Revolution is a long-term program run by EIT Food and an opportunity might arise for the contactor to work with EIT Food beyond the duration of this contract with implementation of the project activities in the next years. The selected organisation will also benefit from the increased visibility in their local regenerative agriculture ecosystems, strengthening their position on the regional and national levels.

6.3. Selection criteria

All proposals will be evaluated taking into account the following criteria, related to the applicant organisation and Project activities:

1. Experience in training and supporting farmers.
2. Experience and ability to successfully organise and execute events in the field of farmer training.
3. Role in the agricultural ecosystem and existing network.
4. Approach to the organization of Project Activities.
5. Knowledge and experience in introducing regenerative agriculture principles in practise.
6. Proposal of the communication strategy incl. presence at the events.

Above criteria will be evaluated on a 0-15 scale: 0 – not satisfactory; 5 – satisfactory; 10 – good and 15 points – very good. The application can receive a maximum of 90 points. Application receiving the highest score will be invited to discuss potential collaboration.

6.4 Application and selection process

Interested and eligible organisations are invited to submit their applications by 7 of April 2022 using the "Call for organizers Regenerative Agriculture - Application Form". Please send the electronic version of the application, based on the form provided below, to: monika.linkowska@eitfood.eu Please write in the subject line of your e-mail: 'Name of your organization – call for organizers Regenerative Agriculture Revolution - Application Form'. Incomplete applications or applications submitted by ineligible organisations will be automatically rejected. Complete applications received by EIT Food will be evaluated by a committee including representatives of EIT Food using selection criteria explained in the point 6.3. EIT Food reserves the right to designate the subcontractors only if the submitted applications ensure the excellence , and to relaunch the call if the present selection process would not yield satisfactory results. EIT Food reserves the right to contact the applicant organisationsby e-mail or phone asking for additional explanations or supporting documents, and to schedule selection interviews with short-listed organisations. All applications will be evaluated using transparent selection criteria and the results of the call will be directly communicated to all organisations participating in the call; the chosen provider will be required to sign subcontracting agreements with EIT Food office in Warsaw.

7. Assessment process

The assessment process will be conducted according to the following steps:

1. **Initial formal evaluation**. Eligibility of organisation, completeness of applications, time of submission,
2. **Establishment of the evaluation committee**. The evaluation committee includes representatives of EIT Food involved in the assessment process.
3. **Technical evaluation.** Technical evaluation of each application is conducted independently by experts appointed by the Director of CLC North-East. Each expert prepares her or his own assessment

with scoring for each criterion (0-15)[6], according to assessment form. At least three experts are appointed to review each proposal/ application for one applicant organization.

4. **The final assessment with scoring and comments is agreed by experts**. If two or more proposals receive the same scores, the evaluation committee can interview representatives of those organisations. Finally, the experts should recommend only one proposal. If necessary, experts ask CLC to contact with the applicant organisation to ask for additional explanation and supporting documents.
5. **Acceptance of experts' recommendation by the evaluation committee**. The evaluation committee gets the final scoring of proposals and accepts the results of reviewing process. Before the final approval the evaluation committee can interview representatives of short-listed organisations (i.e. to explain the minimum scope of activities planned in 2022).
6. **Feedback and communication of a final list.** Applicants receive feedbacks in electronic form and the list of selected organisations is published on EIT Food website.
7. **Redress procedure**. Non-successful applicants may lodge a complaint to Director of CLC North-East (clcnortheast@eitfoood.eu) regarding the assessment results within 3 calendar days from the day of the receipt of the feedback mentioned in point 6 above. The applicant must indicate the reasons of their disagreement with the assessment results. The applicant may not invoke any other issues not mentioned in the submitted applications.
8. **Signing agreements with selected organisations**. Selected Organisation signs the subcontracting agreement with the CLC North-East. If the agreements are not signed within 4 weeks after announcing the call results, the CLC North-East employee reports to the CLC Director, who decides on subsequent actions: launching a new call, selecting another organisation based on the previous scoring under the current call.

8. Contract duration and complementary calls

EIT Food's Co-Location Centre North-East will conclude a one-year subcontracting agreement that will end at 31/12/2022. Nevertheless, the agreement shall be renewed each year for a successive period of one year if the specific criteria, based on objectively measurable indicators set up in the subcontracting agreement are met. Once after the first renewal, this agreement will not be renewed automatically. If the agreement is not renewed the EIT Food will announce a complementary call. In case of a renewal of a subcontracting agreement, the budget, tasks and performance targets will be defined separately for each of the respective year under the annex. The final renewal year is 2024.

The contract will be concluded under the condition of the EIT Food Grant Agreement 2022 ("GA") being approved and providing financing for subcontracted activities.

Selected applicants will be required to sign the subcontracting agreements with EIT Food CLC North-East, a template of which is attached to this Call (Please see Appendix 4 SUBCONTRACT AGREEMENT).

9. Timeline

Time	Action
07 April 2022, 23:59 CEST	Call closes
By 13 April 2022	Assessment
By 14 April 2022	Communication of selection results

10. General Disclaimer

Please note that new provisions of Horizon Europe Model Grant Agreement will be applied for the execution of the projects, including any documents related to the announcement, implementation and completion of the Project. These changes shall also be applied to the projects already selected. Consequently, EIT Food CLC North-East reserves the right to introduce changes or additional conditions subject to the new provisions of the Horizon Europe and Horizon Europe Model Grant Agreement. Should your project be selected, the proposed budget or accounting requirements might be adjusted

according to the provisions of Horizon Europe Model Grant Agreement before the signature of the subcontracting agreement, if necessary. EIT Food CLC North-East will announce the changes as soon as possible and, at the latest, before the signature of the agreements. Due to the changes, the present call may also be revoked or invalidated by EIT Food CLC North-East, if necessary. Applicant shall acknowledge and accept that EIT Food CLC North-East shall not be responsible to the applicant for any changes, modifications or additions to be applied in accordance with the new provisions of Horizon Europe and Horizon Europe Model Grant Agreement. In particular, if the changes or the measures related thereto would cause additional costs to the applicant, the applicant may not enforce them and may not bring any claim or action on any basis against EIT Food CLC North-East.

APPENDIX 1 The Regenerative Agriculture Revolution – Application Form

Please fill in the application form, ensuring that ***all fields*** *are completed. Please submit the application in electronic format (PDF)* using the subject tittle "**Regenerative Agriculture Revolution – Application Form**"*by 7th of April 2022, 23:59 CEST to monika.linkowska@eitfood.eu Please do not provide further supporting documents and capture all relevant information in this form.*

1. Name of the applicant organisation	
2. Legal form	
3. Office address (street, city, country)	
4. Website address	
5. Underline the type of organisation: business enterprise, higher education institute, public research organisation, knowledge transfer center, farmers association, agricultural advisory etc.) **Describe further if necessary.**	
6. Name of contact person	
7. Position	
8. E-mail	
9. Mobile	
10. Year of establishment of your organisation	
11. Total number of employees	
12. Please list social media channels currently used by your organisation (with web addresses):	
Facebook	
LinkedIn	
Twitter	
Other (please specify)	
13. Please provide a brief description of your organisation and its main activities.	
14. Please provide examples of the most relevant workshops/trainings/programs of your organisation that were provided to farmers including short description of these activities, key outcomes and impact [*Experience in training and supporting farmers*].	
15. Please provide examples of your experience and most relevant events in the field that were organised by your organisation including: short description of these activities, type of your engagement in the project, project partners, sources of funding, key outcomes and impacts. [*Experience and ability to successfully organise and execute events in the field of farmer training*.]	

16. Please present familiarity with the farmers in Poland; existing contacts, description of network of people that would attend the events and projects with relevant stakeholders [*Role in the ecosystem and network*]
17. Please propose a plan of how you would tailor the general structure of the Farmers Training Session, including draft agenda, location, speakers and how they correspond to the aim of the Project outlined by EIT Food. Please describe the face to face and online format of the events [*Approach to the organization of Project Activities.*]
18. Please tell us about your knowledge and experience in introducing regenerative agriculture principles in practise. [K*nowledge and experience in introducing regenerative agriculture principles in practise.]*
19. Please provide communication plan for this project incl. a list of events your organisations representatives could talk about the Project to agri-food professionals. [*Proposal of the communication strategy incl. presence at the events in 2022*.]
20. Please provide any additional information that you consider relevant to this call and application

By submitting this application form, I confirm that the information provided above correctly represents the scope of activities and plans of my organisation. I give consent to processing the application by EIT Food CLC North-East, involved in the evaluation process and I am willing to cooperate to provide further

information or documents confirming the facts presented above. If selected by EIT Food, I declare the willingness to act as the organizer of the Project Activities in 2022 – 24 based on conditions described in the Call for expression of interest to carry out activities within "The Regenerative Agriculture Revolution".

Date, place ……

Name of the person submitting the application ……

Position ……

Organisation submitting the application

APPENDIX 2 Parameters that EIT Food measures on farms enrolled in advisory program

Agronometric indicators (A1-A12)

- Soil structure
- Soil color
- Soil coloring/spotting at 20cm
- Soil compaction - penetrometer
- Root depth and density
- Legume nodule count
- Rhizosheaths
- Earthworm count
- Puddle formation
- % Plant cover
- Superficial soil crust formation
- Water / wind erosion symptoms
- Biocenosis remains of previous crops
- Biocenosis of manure
- Root disease
- Deficiency symptoms: chlorosis, coloration

Analytical parameters (laboratory)

- pH
- Exchange cations
- Cation exchange capacity (CEC)
- Base saturation % (BSP)
- Ca, Mg, K y Na
- SOM%
- CO%
- Carbon oxidized by potassium permanganate POxC
- Apparent density
- Macronutrients
- N, P, K
- Redox potential

Economic parameters

- Herbicides
- Pre-sewing fertilization
- Fertilization
- Phytosanitary products
- Tillage
- Yields

APPENDIX 3 REGENERATIVE AGRICULTURE HOLISTIC ACTION PLAN

1. What is your context / starting point?

- Who are the decision makers on your farm? Who has veto power?
- What is your resource base (money/debt)?
    - Resources and assets available to you
    - Look at the 8 Forms of Capital
- Define your statement of purpose in 2-3 sentences. Why are you doing this?

2. What is your vision for:

- You?
    - How do I want my life to be? Who am I, what do I value, what do I want?
    - Include economic well-being, personal growth, relationships and how you will contribute to others' well-being.
- Your Farm?
    - Talk about the design, size, crops, animals, rotations, etc.
    - Include biodiversity improvements such as hedges, ponds, swales, hedges, etc.
    - And improvements such as buildings (warehouse, processing facilities) and equipment (tools and mechanical equipment).
- Your farming business?
    - Yields, sales, sales channels, debt levels, profitability.
    - Important purchases and investments.
- The Ecosystem?
    - Consider how you will contribute to biodiversity above and below ground.
    - Water retention and management.
    - Increased biomass and carbon sequestration.
    - Other: recovering ancient varieties of plants and animals, return of wildlife, etc.
- The Community?
    - How will your farming business fit into and contribute to the community?
    - Consider issues such as circular economy, new jobs, complementary business such as added value services, agro-ecology tourism.

3. What will be your overarching objectives over the next 3 years to turn this vision into a reality?

- Which of the following 5 main principals of regenerative agriculture will you apply on your farm?

  - Cover crops and crop rotation.
  - Minimum soil disturbance - no till.
  - Increase biodiversity.
  - Minimum use of chemical inputs (pesticides, herbicides and fertilizers).
  - Context specific design.

- What will be your business model (sole proprietorship, partnership, cooperative, family business)? Who will help you to achieve your objectives and what are their skills? Consider not just employees, but also partnerships, clients, suppliers and networks.
- What actions will you take to increase and diversify the sale of your products.
- How will you finance what you intend to do (savings, earnings, debt, partners)?

4. What specific actions will you take over the next 3 years to meet these objectives. Please breakdown by year?

- What specific investments and/or important purchases do you plan to make and when?
- Consider the potential risk/gain and cost and benefit over time of each action.
- Examples of specific actions you might want to consider:
  - Crop management: Planting a new crop, buying livestock, planting biodiversity hedges, buying seeds for cover crops, buying compost.
  - Structural developments: designing a new orchard, developing waterworks (swales, ponds), remodeling a building to process and add value to your produce.
  - Investing in tools and machinery.
  - Marketing: investing in or renting a web platform to sell your products, visit trade fairs, participating in networking events.
- Write a timeline and budget of the actions you plan to take and when you expect to see results in economic and environmental terms.

5. How can EIT Food and the agronomist best help you to achieve your objectives?

APPENDIX 4 SUBCONTRACTORS AGREEMENT

It is available in a separate file.