

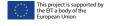
2020 - First year of the European Programme that is supporting communities and seeking solutions to reduce and optimize water use



















## Water scarcity: the greatest challenge

Water is the most precious and vital resource for humans and the ecosystem.

Water is seriously threatened by climate change as well as by the excessive withdrawal of industries, agriculture, cities. Waste, pollution, commodification and growing population have intensified the water scarcity, especially in some countries bordering the Mediterranean.

EIT Climate-KIC, EIT Food, EIT Manufacturing, EIT Raw Materials and Athena, BioAzul joint forces to face this real challenge with Finding innovative solutions for water scarcity in Southern Europe, a multiannual programme (2020–2022) to provoke change in the way we collectively use water sharing knowledge among a group of international experts called Body of Knowledge; nurturing innovations by supporting a 3 steps InnoWise Challenge Labs for bold entrepreneurs; powering education with a specialized Water Academy; telling new stories to engage people as agents of change.

## Countries involved in Southern Europe

### Greece

Sustainable water management is a challenge for the lonian islands region in order to meet water requirements driven by different economic activities (tourism, agricultural, domestic and livestock). Innovative approaches in recording, monitoring and managing drinking water as well as improving existing water supply systems is required in order to get active protection and regeneration.

## Italy

Italy is the first consumer of drinkable water in the European Union and policies to save water are not enough. It is affected by severe hydrological instability and there is a big issue in water networks, whose loss inefficiency is on average 47.9%. Water scarcity is particularly impactful in Southern Italy regions.

## Spain

Many areas of Spain faced water scarcity for decades, and the situation is going worse by climate change. The main use of water is in agriculture and there have been advancements in the irrigation system. But water loss due to problems in water networks brings some municipalities up to 70%: the infrastructures are old however improvement requires a big investment and innovative ideas.



## The promised island

Turning the best green and tech ideas into actionable solutions for water scarcity, promoting the transition to a sustainable and climate-neutral economy

## The guiding star

A collaborative, co-creative and open minded approach to deeply engage individuals and teams; a systemic and holistic methodology to activate group's collective intelligence

## The EU compass

- **1.** Strenthening cross-networks to work together in innovation and entrepreneurship.
- **2.** Boosting innovation in regions with modest to moderate rates in innovation, notably in Italy, Greece and Spain; creating startups and contributing to job creation.
- **3.** Promoting synergies with Smart Specialisation Strategies and successful policy initiatives as a way of fostering financial sustainability.

## The route to the promised island





#### Sharing Knowledge

Body of Knowledge: a group of 16 experts from different backgrounds worked together to identify the 6 key challenges around water scarcity, exploit synergies amongst regions with modest to moderate rates in innovation and create an active network of 50+ stakeholders to discuss about water challenges



## Nurturing Innovations

InnoWise Challenge Labs: 3-step programme: training, mentoring and competition. After training and mentoring sessions in each of the countries ten startups competed showing their solutions during the InnoWise Challenge Labs. The winner of each country received EUR 10 000 and EUR 5 000 the second, at least ten entrepreneurs that worked to propose solutions to one of the 6 key issues designed by the Body of Knowledge



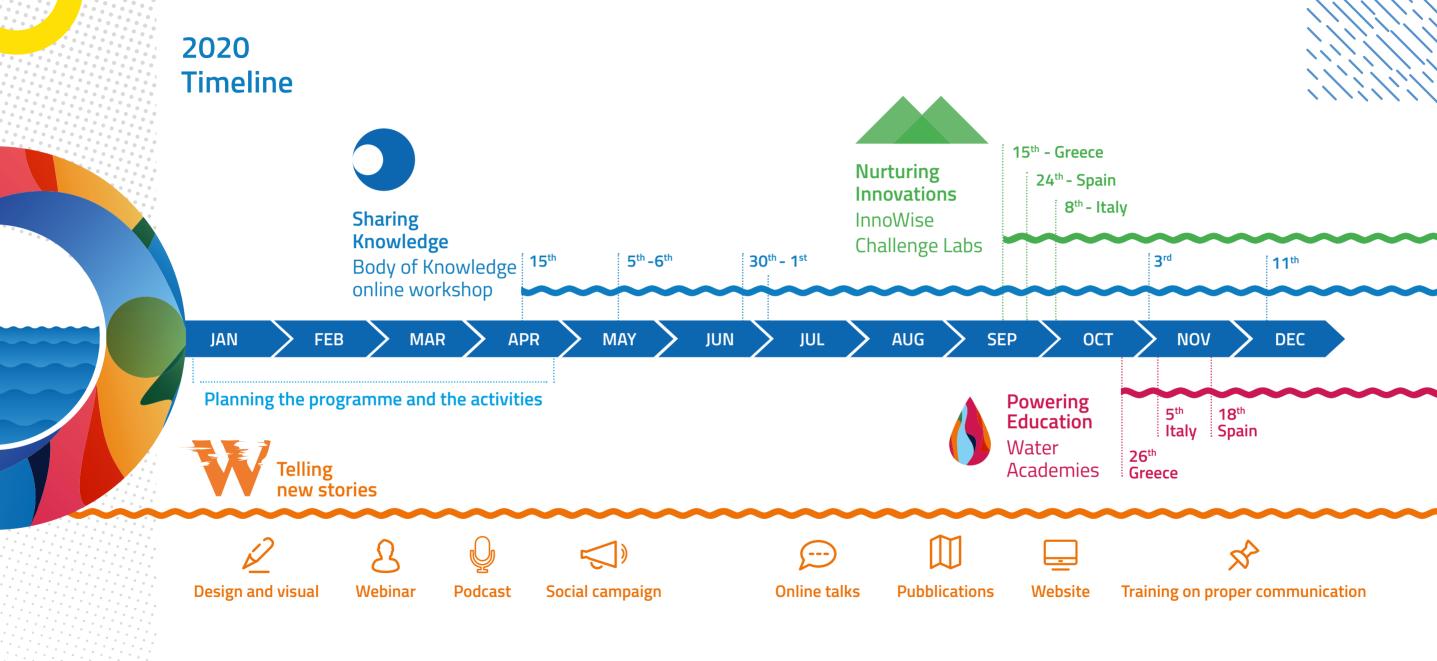
## Powering Education

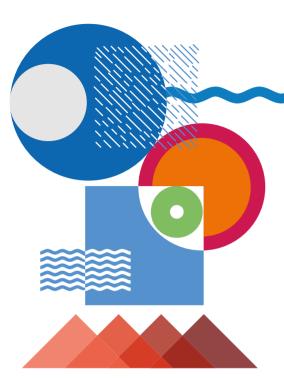
The Water Academies: 3 capacity-building trainings organised in Italy, Greece and Spain with the aim of stimulating a learning environment based on the latest findings, solutions and alternatives related to water scarcity. These Academies built a strong network of experts and strengthened the innovation ecosystem



## Telling new stories

The communication strategy: digital channels and social media, vibrant design and content, video and visuals, interviews, podcast, talks and events online, campaign, training on proper communication were run to engage people so that they became agents of change walking toward a water-saving economy





## Sharing Knowledge

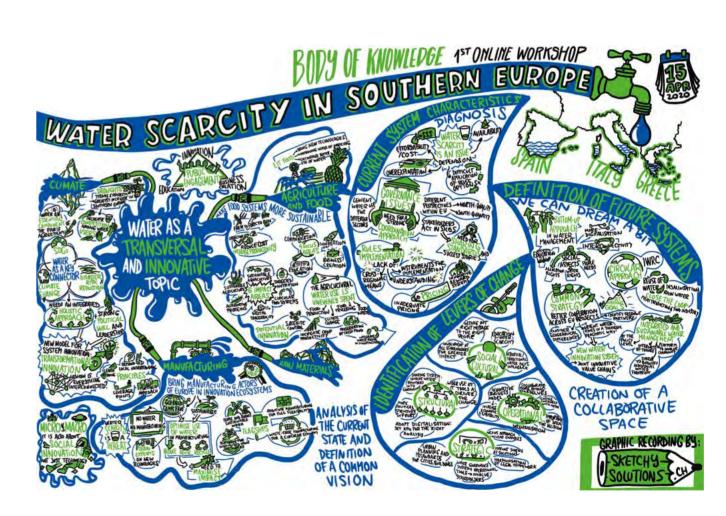
The first blue mile that the program went through was the founding of a body of Knowledge with 16 experts from different backgrounds that shared their research, studies and thoughts identifying 6 key challenges around water scarcity. Because of COVID-19 contingency planning, the Body of Knowledge began an online collective intelligence experiment, based on a texture of systemic approach, sense-making, facilitation techniques, graphic recording, technology and tools.

Experts
were engaged
on a of 4-stages
journey

April 15<sup>th</sup>

#### Understanding the system: intent workshop.

The online workshop was designed to sense-make and gain clarity on the purpose and scope of the initiative, through keynote presentations and introductions by the convening actors. Secondly, experts began to exchange knowledge and ideas in order to build a shared understanding of the overall system of water management, research and innovation in Southern Europe.



### **Sharing Knowledge**

#### 



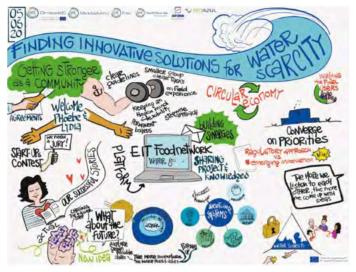


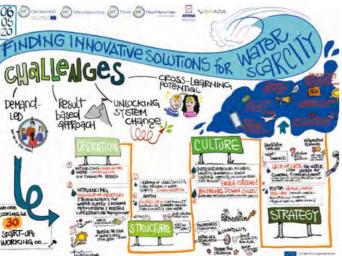




#### Defining the challenges: frame workshop.

The 2-days online meeting intended outcome was to reach an agreement on a set of six challenges and prioritised levers of action that would enable to trigger system change in water management in Southern Europe.





#### June 30<sup>th</sup> - July 1<sup>st</sup>











#### Identifying collaboration and partnership areas - Networking workshop.

The 2-days online meeting had the aim of providing an overview of ongoing programmes and initiatives, from the Challenge Labs to the EU Green Deal, and giving a space for the experts from the BoK to present their current work and lines of research and enquiry, thereby raising interest for potential collaborations. Experts were asked to reflect and feedback on the role of the EIT KICs going forward, cultivating ideas and proposals to continue discussing.





### **Sharing Knowledge**



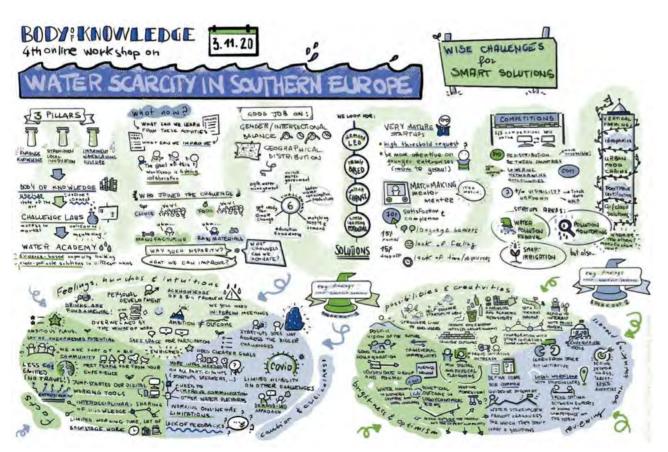
Nov 3<sup>rd</sup> - Dec 11<sup>th</sup>







**Evaluation and Going Forth** provided a space for looking back and reflecting on the process generated within the Body of Knowledge and connected Water Scarcity activities in 2020 and to collect recommendations and ideas for going forth into 2021.



The Body of Knowledge worked on the identification of the main issues affecting water scarcity. These **6 challenges** were:

**Digitalisation** for better water management

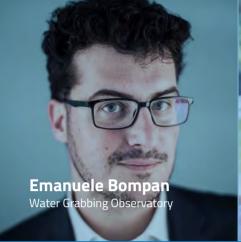
Unlocking water governance and financial schemes for the sustainability of the water scarcity measures

Ensuring production control and better water **consumption** to allow legal enforcement

Raising awareness and promoting education regarding local risks and measures

**Optimizing** and matching water supply and demand

Fostering **climate** change readiness from the perspective of water













**Body of Knowledge** 16 International Experts















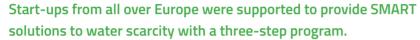








## Nurturing Innovation



Innovators received training and advice to reach the market with technologies and services that prevent and mitigate water scarcity, to move towards a sustainable water economy (water-efficient and water-saving):

- a tailored mentor
- training on Intellectual Property (IP) management
- trainings on pitching, prior to the competitions
- trainings on Environmental technology verification (ETV) scheme
- InnoWise Challenge Lab (regional) competitions where 7 startups have been awarded with monetary prizes

The impact expected was to solve the identified challenges with concrete and ready-to-use solutions helping consumers and producers to adopt sustainable behaviours.

#### InnoWise Challenge Labs:

European startups were selected among four thematic categories:









agrifood

climate

manufacturing

raw materials

Innovators entered a 3-step programme designed to develop their business and competitive skills and to bring their solutions to the market:

#### Training

2 days of advanced training on key issues to deliver a successful business: study cases, fundamental skills as strategic planning, communication and management; finally effective preparation for pitching ideas to potential investors

#### Mentoring

Exceptional mentors with decades of experience in different industries and entrepreneurialism advised each project in the achievement of the identified obstacles powering networking business opportunities

#### Competition

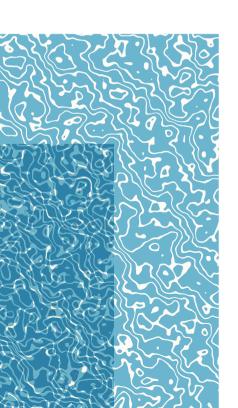
InnoWise Challenge Labs were virtually held in Italy, Greece and Spain to showcase ideas in front of qualified juries (industry leaders, EIT partners, policy makers, experts), to reward best solutions and to find investors.

After a live "pitching competition" winners

of each country received EUR 10.000 the first and EUR 5 000 the second for investments in machinery, the production of the prototype, developing consumer tests or the payment of licenses and industrial propriety.

## **Nurturing Innovation**

**Start-ups:** 26 innovative ideas



#### **Airbots Agritech**

Holistic Agriculture 4.0 -IoT Drones Sats Rovers AI ML & GIS low wastage

#### **Develiot**

Improving the quality of life by harnessing IoT technology to advance access to clean air and water

#### Compound **Analytics**

Water location intelligence through real-time visualization of the water

#### **Matrix Information Technologies Ict**

Reliable & quality services for the Agriculture

#### Scubic - Smart **Software Solutions**

Optimization system for the smart management of the Water-Energy nexus

#### Solmeyea

High value food & feed protein production through CO2 utilisation

#### **Urban Food**

Carbon Free Water Saving Urban Food **Production System** 

CAPTIVE SYSTEMS /

#### Weas - Aquacorp

Monitors water pollution levels make adequate water quality management and take care of watery ecosystems' sustainability



Automatic urban greenhouses with aeroponic towers



A complete, smart precision irrigation management system

MoReSensE



MagnetoSponges: Disruptive technology for wastewater management, treatment & recovery



#### Magila

Breeding and cultivation system in aquaponics

#### MYWATER d.o.o.

Clean-tech start-up improving public access to drinking water

Molecular Recognition and Sensing Enterprise

### SpaceCrop

Soil water requirement prediction

#### Themis WRT

Innovative technologies for circular economy

## taly

Greece



An intelligent irrigation platform

#### Detektia

Groundwater monitoring with a single click

#### Fata Morgana

Facility for desalinating seawater by means of thermal solar energy

#### **FS Group** Consulting

Accessible precision technological solution to water scarcity

#### Graniot

Precision farming with satellite imagery

#### Groots

Sustainable, urban, vertical farming

#### Métrica6

IoT WAISENSE for water control in intelligent constructions

#### Savia Atmospheric **Fountains and Rivers**

Water-from-Air systems based on Ice-Chilled-Waters-Peltier chips

#### Spherag Teck IoT

Bidirectional Al-powered cloud-based agritech solution

#### Vestigia Blockchain

Blockchain platform for managing the operation and reputational risk in the supply chain

Spain



## Powering Education

The Water Academies gathered efforts of the whole programme raising awareness among local communities, sharing specific knowledge about ideas, innovations, solutions, finally designing the way to address water scarcity in Southern Europe. They consisted of an international educational program for a wide range of stakeholders including decision-makers, authorities, companies (in particular SMEs), industry, graduates, master and PhD students, farmers, NGOs and the general public.

The Water Academies were managed online targeting the audiences of Italy, Greece and Spain. The content was based on a needs-assessment of local stakeholders, developed by Knowledge and Innovation Communities together with the group of 16 experts. Industry partners provided real-life business cases.

The Academies were a valuable capacity-building momentum on water scarcity management: local communities went in-depth on global trends in the respective industries; itemized the complexity of the innovation ecosystems and strengthened connections to enhance international cooperative networks.

# Delivering innovations to the market: a success story from the Water Scarcity community

Those who are involved in this Programme are building a vivid community of "water savers" that connect people, solutions with real needs and problems across Mediterranean Countries.



Having as mentor Marta Carvalho, one of the Body of Knowledge experts and thanks to her coaching the startup Aquacorp - WEAS won the 1st place award of the InnoWise Challenge Lab in **Greece**.



Aquacorp is a **Spanish** Deep Tech Green start-up and in 2021 will start a pilot project with the aim of validating technology at the Águas de **Portugal**, a publicly-owned group of companies operating water supply and wastewater sanitation systems in Portugal.



"We believe that water monitoring will soon be a strategic instrument to address needs and challenges of climate change."

Pablo Perez founder of Aquacorp-Weas





## Telling new stories

In 2020, the Programme was promoted by an integrated communication strategy running on local and international level that mixed websites and social media, video and visuals, podcast and interviews, events and online forums.

A coherent narrative structure coped with local storytelling maximised the effectiveness of the key message that "we can solve water scarcity by changing the way we use and manage the resource throughout social and smart innovations". Communication activities presented water scarcity as a relevant, immediate and local issue building a connection with audiences and providing actionable solutions to tackle. The facts and science brought by the Body of Knowledge and all the experts contributed to positive and lasting engagement delivering a solid background: communities were reached by local partners that came up with proper channels and languages, making sense of the world through craft messages that touched emotions, values and identities.

#### Greece





A podcast series in Greek with experts from academia and entrepreneurship sector, citizens (residents in islands). artists and activists





Italy

2 web talks in Italian: 14<sup>th</sup> - 21<sup>st</sup> of December



local

partner

#H2ORO Social Media



Campaign









#### Spain



Online event El agua como recurso esencial para la vida December 16th



GLOBAL NATURE

International partner

local

partner



Web forum during the online Festival **TERRA MADRE** 

Salone del Gusto: Water Scarcity in Southern Europe: great solutions for a great challenge December 16th





## **Next steps**

If the continuation of the project will be confirmed, it will move forward as a rolling programme with goals in line to the ones set in 2020:

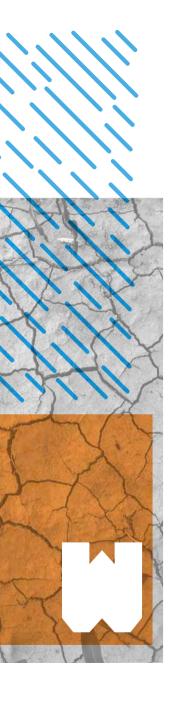
- Contribute to the economic and social progress in modest and moderated innovation countries (RIS regions) targeted, as sufficient and good-quality water supply is a prerequisite, by strengthening collaboration between KICs and widen stakeholder's participation from RIS and non-RIS countries, enabling cross-learning and best practices transfer.
- Strengthen local innovation in RIS regions by tackling water scarcity as a common threat. Cross-KIC activities will work through different parts of the value chain to find innovative solutions for water scarcity and drought risk prevention, while increasing the innovativeness of targeted RIS regions by exploring the integration / implementation of such solutions on testbeds to ensure long-term sustainability.
- Consolidate the cross-KIC activity as a relevan
   initiative in the water arena, as a unique and
   multidisciplinary programme. It will increase relevance
   and visibility of the KICs community and joint work
   regarding water scarcity as a thematic field from
   agrifood to manufacturing.

- Fostering Innovation & Entrepreneurship in water scarcity challenge: supporting scale-ups; offering solutions to tackle specific water-related issues that KICs partners and other stakeholders face in their daily operations.
- Make further progress on the challenges identified in 2020, with a special focus on Water Governance, Financial Schemes and Legal Enforcement as well as promoting engagement and collaboration amongst EIT external stakeholders.
- Fostering the implementation of a water saving culturecin Europe through raising awareness for both citizens and business, by active communication and capacity building.
- Establish communication mechanisms with other initiatives to leverage on synergies and maximize the outreach of the programme.

The Cross-KIC project in 2021 will build on the knowledge, experiences and results achieved so far in 2020 to further tackle these challenges through knowledge exchange, entrepreneurship, capacitation, and awareness.

Based on the six main challenges to tackle water scarcity identified in 2020 the programme in 2021 will involve a new KIC, EIT Digital; the experts' group will actively participate in the creation of scientific and technical papers, with a special focus on Water Governance, Financial Schemes and Legal Enforcement; and the InnoWise programme will be reshaped to support the scaleup of start-ups, giving them guidance to access support mechanisms for their growing or expansion phase.





## **Impacts**

In the long term, this project will contribute the creation of a **water saving economy** across Southern Europe, where water scarcity is of major concern

40%

Savings of up to 40% in the agricultural and industrial sectors, by supporting and promoting smart solutions

50%

Savings of up to 50% in cities by monitoring and repairing leaks in public supply networks

19%

Reduction of about 19% of the public water consumption by extending the Eco-design Directive to domestic water-saving devices Finding innovative solutions for water scarcity in Southern Europe is the fundamental programme of European Institute of Innovation and Technology (EIT) Regional Innovation Scheme (RIS) that is supporting communities and solutions to embrace a sustainable water economy

The European Institute of Innovation and Technology (EIT) is an independent EU body, created by the European Union in 2008 as an integral part of Horizon 2020, the EU's Framework Programme for Research and Innovation. The aim is to increase Europe's ability to innovate by nurturing entrepreneurial talent and supporting new ideas. The EIT brings together leading organisations from business, education and research among Knowledge Innovation Communities (KIC) to: develop innovative products and services; start new companies; train a new generation of entrepreneurs.

The EIT Regional Innovation Scheme (RIS) is designed for EU Member
States and Horizon 2020 Associated
Countries in Europe who are modest
and moderate innovators, and where
Innovation Communities have few or
no partners. Strategically, the Scheme
is an additional offer to these countries
to facilitate their engagement with
the EIT Knowledge Innovation Communities. Each KIC cooperates with local
innovators: individuals such as students, researchers, entrepreneurs; organisations such as SMEs, universities,
research labs, regions, NGOs and cities.





### **Contacts**



Eitris@climate-kic.org
Annalisa Spalazzi

annalisa.spalazzi@climate-kic.org



Antoni Piijoan

antoni.pijoan@eitmanufacturing.eu

Illustration by

LaBase



info@eitfood.eu

Carmen Galindo Rodriguez, Project Lead

carmen.galindo@eitfood.eu

Elvira Domingo

🔀 elvira.domingo@eitfood.eu



info@eitrawmaterials.eu Ignacio Calleja

ignacio.calleja@eitrawmaterials.e

Book design

doubledot ...

## Acknowledges

The leading team would like to thank the **European Institute of Innovation and Technology (EIT)** for making this programme possible.

In addition, for their work and contribution to this programme the leading team would like to thank:

- Elvira Domingo EIT Food
- Carmen Galindo Rodriguez EIT Food
- Miriam Sastre EIT Food
- Annalisa Spalazzi EIT Climate-KIC
- Eric Hoa EIT Climate-KIC
- Chiara Soletti EIT Climate-KIC
- Ana-Karol Arizala EIT Manufacturing
- Ignacio Calleja EIT Raw Materials
- Phoebe Kountouri ATHENA Research Centre
- Antonia Lorenzo BioAzul
- Rafael Casielles BioAzul
- Edgar Moscardo Estudio la Base
- Abel Valdeolivas Estudio la Base
- Elisabetta Spampanato and all the team of Doubledot
- All the team of Salone del Gusto Terra Madre and Slow Food Bologna
- Lucie Greyl and the team of A Sud, Ecologia e Cooperazione ONLUS
- Vanessa Sánchez Ortega and the team of Fundación Global Nature
- Lara Kalliri, Evgenia Tsianou and all the team of Media Dell'Arte/String Theory

- Anna Violato, Jacopo Pasotti and all the team of Water Grabbing Observatory
- Alfieri Pollice Water expert
- Ana Rita Ferreira Water expert
- Charikleia Koutalou Water expert
- Diego Intrignolo Water expert
- Emanuele Bompan Water expert
- Felix Gonzalez Yague Water expert
- Gaetane Suzenet Water expert
- Geoffrey Saliba Water expert
- Guido Schmidt Water expert
- Marco de la Feld Water expert
- Maria Cristina Pasi Water expert
- Marta Carvalho Water expert
- Paulina Janiak Water expert
- Raffaele Giaffreda Water expert
- Stella Tsani Water expert
- Totti Konnola Water expert

